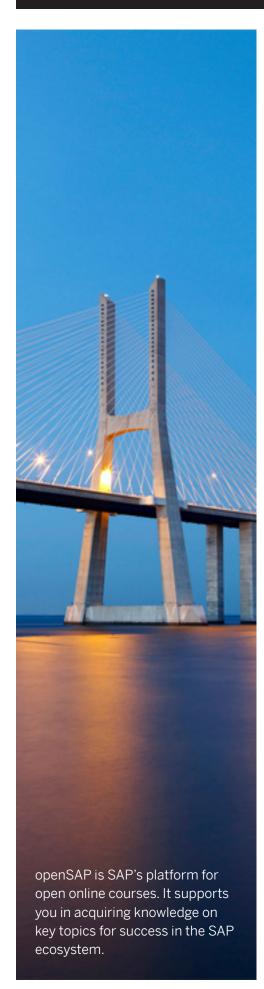


Record of Achievement



Roberto Lofaro

Date of birth: March 31, 1965

E-mail: roberto.lofaro@robertolofaro.com

has successfully completed the following openSAP course:

Procurement Transformation with SAP Ariba and SAP S/4HANA

Instructors: Andreas Frank, Marcell Vollmer, Lloyd Keays, Christine Hofmann, Machiel Spruit, Martin Reichmann, Rolf Weiland

This three-week online course was held from November 21 through December 20, 2017. It comprised 3-4 hours of learning effort per week, 3 weekly assignments, and 1 final exam.

The course covered the following topics:

- Why Designing the Future of SRM Now?
- From Today to Tomorrow
- How to Get There

Maximum score possible for this course: 180 points.

The candidate scored 158.0 points (87.8%) by working on weekly assignments and taking a final exam.

Dr. Bernd Welz

Dr. Bernd Welz Executive Vice President and Chief Knowledge Officer SAP Products & Innovation

Indeas Fran

Andreas Frank Instructor

Walldorf, Germany, December 19, 2017



